

[For immediate release]

DTS Telecom cooperates with HGC to launch EdgeX by HGC to Vietnam in the first time

On Aug 12th, 2022, in Hanoi and Hong Kong, HGC Global Communications Limited (HGC) and DTS Telecom limited company officially proclaimed the partnership of launching EdgeX by HGC in Vietnam. Based on this agreement, two parties will fully take this EdgeX by HGC into Vietnam market, including edge infrastructure platform and solutions to cater for the demands of various enterprises, companies and MNCs to connect local and international network instantly plus one-stop-shop solution including security, platform managed service and public cloud direct connection etc

With this signing, both will establish a long-term partnership to promote EdgeX by HGC brand in Vietnam via DTS Telecom's infrastructure basis in Ho Chi Minh City.

When EdgeX by HGC is officially introduced in Vietnam, it will contribute to bringing lots of advantages to Vietnamese enterprise community because this is regarded as a digital technique ecosystem well designed to support for the global expansion of OTT into Metaverse, Edge computing as well as the next generation of Internet via applying ICT and data network connectivity solutions. The platform allows users to decline notably latency times, speed up market entry, and enjoy faster connectivity speeds by getting access to HGC's ready-to-use platform, Eyeball-as-a-service (EaaS), Cybersecurity, points-of-presence (PoP) and AMS-IX (Amsterdam Internet Exchange) in Asia, Europe and North America.

Vietnamese Enterprises benefit from EdgeX by HGC product

EdgeX by HGC permits companies to catch up with newly technological trends on the spot through flexibly integrating into various sized business models and easily being integrated with distinct solutions aimed at generating comprehensive ecosystem. Furthermore, enterprise customers don't need to make investments into infrastructure and operations staffs due to the fact that the solution will provide with operational experts who are well-trained and equipped with abundant knowledge in order to assist customers save costs and efforts.

HGC desires to diminish the digital barriers among nations in South East Asia

Ravindran Mahalingam, SVP International Business of HGC noted: "Vietnam is a blossoming Internet economy [with over 75% of the population getting access to Internet](#), compared to 2012 when it was just 32%. And this figure is forecast to expand more in the next years. We are delighted to cooperate with DTS Telecom to launch our EdgeX by HGC in Vietnam. Through lessening barriers of size, cost, EdgeX by HGC allows OTT more easily get access to users and simultaneously provide the faster and more dependable services to millions of customers. We'd like to strengthen the long-lasting cooperation with DTS Telecom and diminish the digital barriers among nations in South East Asia."

DTS Telecom better to responds the demands of national digital transformation .

DTS Telecom’s CEO, Mr. Trần Quốc Việt shares: “This is a part of expansion on cooperation between DTS Telecom and HGC. The outstanding advantages of EdgeX by HGC on flexibility are appropriate for all business models , saving costs and meeting the demands of DTS Telecom’s domestical and international customers. We hold a strong belief that our partnership will meet the needs of development and collaboration with national digital transformation programmes to support Vietnamese businesses in the race of digital transformation and affirm that DTS Telecom is one of the leading providers of technology solutions in Vietnam.”

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More information about DTS Telecom:

DTS Telecom operates based on a strongly available basis and increasingly innovates to create new values. With the original part of Sales Department belonging to DTS Corporation – one of the foremost technology companies running in systems integration, telecommunication in Vietnam, DTS Telecom inherits a strong base on infrastructure, facilities along with high quality competent staffs. The company owns one of the state-of-art data centers located in the centre of Ho Chi Minh city, offering optimal connection and high availability that ensure customers’ continuous access with the range of service: colocation, virtualization, web hosting and other added services.

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About HGC Global Communications Limited

HGC Global Communications Limited (HGC) is a leading Hong Kong and international telecom operator and ICT solution provider. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. HGC has 23 overseas offices, with business over 5 continents. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate, SME and mass markets. HGC owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. HGC is one of Hong Kong’s largest Wi-Fi service providers, running over 29,000 Wi-Fi hotspots in Hong Kong. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. In 2019, HGC Group completed the acquisition of Macroview Telecom Limited (Macroview), a leading digital technology solution and managed services provider. The addition of Macroview further accelerates HGC Group’s digital transformation path and positioning as a pioneering ICT and digital services leader. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities and transport in North America, Europe and selected fast-growing economies.

To learn more, please visit HGC’s website at: www.hgc.com.hk