

[For Immediate Release]

HGC and Johor Capital Group Sign Strategic MoU to Bolster Malaysia's AI-ready Digital Infrastructure with East-West Gateway Project

Hong Kong, 21 November 2025 – [HGC Global Communications](#) (“HGC” or the “Group”), a fully-fledged ICT service provider and network operator with extensive global coverage, announced the Group has signed a Memorandum of Understanding (MoU) with **Johor Capital Group (JCG)**, a newly established entity under Johor Corporation (JCorp). This collaboration under the **East-West Gateway Project (EWG Project)** will explore the vision of a next-generation digital infrastructure hub, encompassing submarine landing points, terrestrial networks, data center interconnects and internet exchanges, connecting to Johor, one of the fastest-growing AI data center hubs in the Southeast Asia region.



Photo caption: (From left to right) Datuk Ts. Mahadhir Aziz, Director of Patient Capital Division, Johor Corporation (JCorp) and Group Managing Director, Johor Capital Group (JCG); Mariam Puan, Director of Finance, JCG; Datuk Syed Mohamed Syed Ibrahim, President & Chief Executive, JCorp and Chairman, JCG, Latipah Sani, Vice President of Malaysia, International Business, HGC, Ravindran Mahalingam, Senior Vice President, International Business & Digital Infrastructure, HGC

HGC will leverage its global network of major hubs to integrate Johor's emerging AI hub for the future of AI-ready connectivity, empowering Malaysia and the region to thrive in the intelligent economy. Customers will benefit from seamless access to HGC's extensive global network, ensuring diverse connectivity options for global reach. Additionally, the partnership strengthens HGC Malaysia's asset infrastructure expansion in Southeast Asia, fostering sustainable growth and reinforcing Asia's digital corridor.

Andrew Kwok, Chief Executive Officer of HGC said, “HGC is committed to supporting the ASEAN region and helping our customers navigate digital transformation and the AI boom by delivering diverse, resilient connectivity solutions. Malaysia plays a pivotal role as an emerging AI hub, including data center, submarine and terrestrial digital infrastructure. This collaboration with JCG underscores HGC’s dedication to investing in AI-ready infrastructure and creating new pathways for data traffic — connecting Hong Kong to ASEAN’s AI ecosystem and driving the future of a truly connected, AI-ready world for businesses and communities.”

Ravindran Mahalingam, Senior Vice President, International Business & Digital Infrastructure of HGC, added, “We’re excited to partner with JCG to develop a new transit hub that positions Johor as a regional AI hub, supported by the world-class digital infrastructure. Built on HGC’s shared network philosophy, we bring deep expertise in fiber and network know-how, along with our established Regional Data Center Interconnect, to create an open, collaborative ecosystem. This approach strengthens routes connecting Johor’s East and West coasts to AI hubs and beyond — while seamlessly linking the region to Hong Kong as a global connectivity gateway.”

Datuk Ts. Mahadhir Aziz, Group Managing Director of JCG said, “This remarkable journey with HGC is intricately aligned with Johor Corporation strategic initiatives aimed at transforming Johor in reshaping Malaysia’s new economic landscape through technology advancement as pillars through innovative solutions.”

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About HGC Global Communications Limited

HGC Global Communications Limited (HGC) is a leading Hong Kong and international telecom operator and ICT solution provider. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. HGC has 20 global offices and staff presence in 33 cities worldwide. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate, SME and mass markets. HGC owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. In 2019, HGC Group completed the acquisition of Macroview Telecom Limited (Macroview), a leading digital technology solution and managed services provider. The addition of Macroview further accelerates HGC Group's digital transformation path and positioning as a pioneering ICT and digital services leader. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities, transport, social infrastructure, digital infrastructure, and environmental infrastructure in North America, Europe, Latin America and Asia.

To learn more, please visit HGC's website at: <https://www.hgc.com.hk/>

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About Johor Capital Group (JCG)

Johor Capital Group (JCG) is a newly established entity under Johor Corporation (JCorp). JCG represents a unique opportunity to drive and benefit from high-value investments in innovative solutions, advanced digital infrastructure and emerging technologies that will shape the region's future economy. JCG invests in digital infrastructure, artificial intelligence, green technology and advanced industries, deploying patient capital to deliver sustainable growth and long-term value creation.

For more information, please visit: <https://www.jcorp.com.my>