

[For immediate release]

HGC and CMC Telecom join forces to extend EdgeX by HGC in Vietnam



Photo caption: Mr. Dang Tung Son, Deputy General Director, Director of Business and Marketing of CMC Telecom (left) and Marcello Brescia, Head of OTT & Edge Ecosystem of HGC (right)

Hanoi/ Hong Kong, 22 Aug 2023 - HGC Global Communications Limited (HGC), a fully-fledged ICT service provider and network operator with extensive global coverage, and CMC Telecom, a leading telecommunications infrastructure provider in Vietnam, today announced a strategic partnership and the successful deployment of EdgeX by HGC at the state-of-the-art CMC Data Center Tan Thuan in Ho Chi Minh City, Vietnam.

According to the “National Digital Transformation Program to 2025, orientation to 2030”, Vietnam aims to enter the top 50 countries in e-government and ensure that the digital economy accounts for 30% of the country's GDP by 2030. To address the government's initiative, this partnership is dedicated to supporting Vietnamese companies with cutting-edge solutions and the network infrastructure needed to thrive in the digital age. Leveraging EdgeX by HGC, the edge computing platform, companies gain seamless access to multi-cloud infrastructures, global networks, and connect to internet exchanges, such as AMS-IX, all in one place. In addition, EdgeX by HGC, along with its flagship Eyeball-as-a-Service, facilitates the provision of ultra-low-latency and secure connectivity with resilience. It significantly enhances the end-user experience and enables deploying geolocation services and mission-critical applications for OTTs, content providers, gaming applications, and streaming services.

“The deployment of EdgeX by HGC at the CMC Data Center Tan Thuan in Ho Chi Minh City is truly exciting for us” said Marcello Brescia, Head of OTT & Edge Ecosystem of HGC. “As Vietnam's digital economy is predicted to reach a value of \$49 billion by 2025 with an estimated 83 million internet users by 2028, we are thrilled to collaborate with CMC Telecom, an important stakeholder in Vietnam and Southeast Asia, to drive Vietnam's digital transformation and unlock immense opportunities for businesses in the region.”

"We are delighted to partner with HGC for the delivery of EdgeX by HGC through our robust network in Vietnam" added Mr. Dang Tung Son, Deputy General Director, Director of Business and Marketing of CMC Telecom. "Through this partnership, CMC Telecom customers can expand their businesses internationally, leveraging HGC's global footprint. We are proud to contribute to Ho Chi Minh City's position as a connectivity and technology hub, driving digital transformation and fostering innovation. We will surely bring exceptional customer experiences, and propel businesses forward in an increasingly interconnected world. "

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About HGC Global Communications Limited

HGC Global Communications Limited (HGC) is a leading Hong Kong and international telecom operator and ICT solution provider. The company owns an extensive network and infrastructure in Hong Kong and overseas and provides various kinds of services. HGC has 19 overseas offices and staff presence in 31 cities worldwide. It provides telecom infrastructure service to other operators and serves as a service provider to corporate and households. The company provides full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate, SME and mass markets. HGC owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators. HGC is one of Hong Kong's largest Wi-Fi service providers, running over 29,000 Wi-Fi hotspots in Hong Kong. The company is committed to further investing and enriching its current infrastructure and, in parallel, adding on top the latest technologies and developing its infrastructure services and solutions. In 2019, HGC Group completed the acquisition of Macroview Telecom Limited (Macroview), a leading digital technology solution and managed services provider. The addition of Macroview further accelerates HGC Group's digital transformation path and positioning as a pioneering ICT and digital services leader. HGC is a portfolio company of I Squared Capital, an independent global infrastructure investment manager focusing on energy, utilities and transport in North America, Europe and selected fast-growing economies.

To learn more, please visit HGC's website at: www.hgc.com.hk

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About CMC Telecom

CMC Telecom is a Converged Services Provider from Vietnam. CMC Telecom offers Connectivity, Data Center (DC), Cloud, ITO, and Security services and solutions. The company owns the CVCS (Cross Vietnam Cable System), the first cable system in Vietnam that connects Southeast Asia, directly linking with the A-Grid telecommunications network infrastructure. Additionally, CMC Telecom has direct connections to five international submarine optical cable systems: AAE1, APG, A-Grid, Unity, and Faster. CMC Telecom has operated three Tier III Data Centers, and our Data Centers are the only ones in Vietnam with the PCI-DSS security certification, which is mandatory for any company that stores payment card data. Recently, CMC Telecom received two awards, Cloud Initiative of the Year and Infrastructure Initiative of the Year, at the Asian Telecom Awards 2023. CMC Telecom website: <https://cmctelecom.vn/en/>

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